

PRINCIPLES

In strong or weak business conditions, TransForce remains focused on the operating principles that govern its strategy, direct its management and guide its people.

1. Value

Our drive to create value for TransForce unitholders is at the center of everything we do. Every decision we make, from acquisitions to investing in, and managing, an existing business, is designed to build and deliver value through increased and sustainable cash flow and distributions.

2. Growth

The source of unitholder value is a focus on long-term growth. We are proud of our record of strong growth in revenues and cash flow – 336% and 378% since 2002. Our growth has been both organic and achieved through acquisitions. In 2007, we acquired more than 20 businesses that broadened our geographic reach, expanded our capabilities, diversified our client base, improved our bottom line, and positioned us even more strongly for the future.

3. Strategic Thinking

Our focus on growing our business and building value for unitholders requires a clear strategy and superior execution. The strategy is simple: we pursue profitable growth by acquiring successful, well-managed operating companies; we help them improve their performance; and we employ the best people in the industry.

4. Discipline

A disciplined approach is as important to generating long-term value as the pursuit of growth. While growth is a priority, we pursue only those acquisitions that meet strict criteria and are accretive for unitholders in the near term. Our discipline extends from the corporate office to the smallest subsidiary. It is demonstrated by our constant search for greater efficiency and the empowerment of our employee teams to find and implement new ways to serve our customers and deliver sustainable financial rewards.

5. Our People

We continue to believe that the success of our business is based on our people, their expertise and their dedication to achieving the best possible results whatever the industry environment. We hire the best people in the industry, and we offer them continuous training, challenges and opportunities. In return, our employees take TransForce to new heights of success with their innovative ideas, their discipline, and their commitment to our vision and values.

6. Accountability

We believe in open communication and in accountability for our actions within TransForce and with everyone we deal with. Therefore, we are committed to the highest standards of corporate governance. We have carefully developed rules and policies to ensure we maintain our standards. Equally important are our unwritten expectations of each other and our deeply held sense of responsibility to our unitholders.